## COMMODORE INTERNATIONAL LIMITED FINANCIAL PLAN CALENDAR 1986

## . SUPPORTING WORKPAPERS

- I. Product Sales 1984 and 1985
- II. Product Sales and Cost of Sales 1986
- III. Income Statement Details
- IV. Balance Sheet Details

commodore international limited product sales calendar 1984 - 1986

dollars		Ca1	calendar 1984					calendar 1985	85	1 2 3
prøduct	41	92	42 43 43 43 43 43 44 44 44 44 44 44 44 44	1 1	q4 total	4 district		q2 q3 q4	94	total
-rest of world	6391 <i>0</i> 6347 <i>0</i>	37719 74036	23865 7236Ø	3 <b>0</b> 569 87528	156 <i>0</i> 63 297394	28051 33745	6705 26527	8703 13444	2655Ø 25544	70009 99260
1541 -us -rest of world	338@1 20547	45629 16158	33064 35057	32011 41305	144505 113067	30220 11389	19819 12703	12489 1 <i>0</i> 751	16485 12611	79013 47454
other peripherals total c64 products	79539		50161 ***********************************	79333	276385  987414	45698 ************************************		45521 45521 90908	63804 mle_a_u 144994	191513
cl28 *us -rest of world	9	1 0 0	1 0 0	1 0 0	100			24721 2585	30644	55365 42713
1570/1 drives -us -rest of world	<i>o o</i>	<b>5 5</b>	0 0	<b>5</b> 5	<i>o o</i>	9 9	9 9	12751 Ø	19553 12750	32304
cl28d -rest of world	9	59	9	0	0	8	50	8	4939	4939
perupherals	9	69	59 :	69	<b>6</b> 9	5 8	59 n	1668	17391	19059
total c128 products	10	0	6	0	( !	8	69		125405	167130
pc(no monitor) +us	9	0	0	0	50	59			0	6
pcl0/20 -rest of world (with monitor)	9	9	9	0	в	3221	19513		18531	55438
total pc's	11111111	9779-1	1 0	6	1 0	3221	19513		18531	55438
amotovo cojme	3 6 1 1 3 1	1 5	111111111111111111111111111111111111111	9	0	877777	1111111	4697	35912	40519
other products	67469	61804	31158	70978	231409	17091	12173	####### 6 8806	17992	56344
cash discounts	<b>~24</b> 91	<b>~2438</b>	-1454	-3046	-9429	#1131	~2030	a1282	-3607	-8050
total other	64978		29704	67932	221980	15960	10143	7806	14385	48294
	326245	300260	244211	338678	1209394	168284	131900	159219	339227	798630
other products + detail	6	5	9305	53160	62465	878@	764	6376	15722	31582
perbytems	19232	27024	19230	11757	77243	5536	9460	2712	2270	19978
office equipment	4037	3180	323	3361	10601	2775	2009	6	0	4784
other total	44200	31600 ***********************************	2300 484844 31158	2700	80800 	0 4====================================			θ 17992	() JERRADE 56344
					C T T T N N N N N N N N N N N N N N N N		# # # # # # # # # # # # # # # # # # #	***		# # # # #

product sales calendar 1984 + 1986

units	:	<b>2</b>	calendar 1984	<b>8</b>	:	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Ca1	calendar 1985	8.5	1 1 2
product	91	g1 g2 g3	43	94	total	43	92	q3	44	total
c64 -us -rest of world	332000 316000	196988 377388	124200 391600	179300 531 <b>40</b> 0	179300 832400 531400 1616300	198200 243400	56400 234300	71800 163500	197960 169800	524366 811666
1541 -us -rest of world	171666 99766	228300 79200	159400 183000	155300 22 <b>4</b> 300	714600 586200	186900 78400	114700 87800	98780 <b>66</b> 148	126888 76388	527160 3 <b>0</b> 8600
other peripherals										
c128 -us -rest of world						00	5 5	105588 10688	151166	23660U 16650U
1570/1 drives Hus						5	9	65500	190899	166300
wrest or world						59	В	3	56500	26500
cl28d -rest of world						9	53	9	9986	9966
peripherals										
pc(no monitor) *us						53	9	20	3	20
<pre>pcl0/20 *rest of world (with monitor)</pre>						2600	15600	10300	13900	42400
anıya syst <b>ans</b>						9	59	3300	26700	запап
ted products						5	9	83	29	9
other products						8	9	9	9	29

composite business machines "u.k. projected product sales by quarter calendar 1986

		qtr	qtr 3/31/85			qtr (	qtr 6/30/85		1	קנג	qer 9/30/85	1
	qty	price (Stg)	sales (Stg)	sales (US\$)	qty	price (Stg)	sales (Stg)	sales (US\$)	417	(Stg.)	sales (Stg)	#11cs (US\$)
e64 1541 drives	11991	134	1612	1822 509	5390	138	743	929	180	137	255	354 197
monitura	2194	140	306 143	346 162	2270 645	138	314 84	501 761	1290 2996	122 7 <b>6</b>	157	218 316
ted products			330 1171	373 1323			233	291 1809			3701 454 <b>7</b>	5145 6320
subtotal -existing			4013	4535			2884	3605			6706	15571
×128	0	ERROR	0	0	0	EKROR	0	3	964	173	98	120
1570 drives	00	ERROR	<b>5</b> C	9 (	9 9	ERROR	00	<b>3</b> 3	<b>= 5</b>	ERRUR	2 2	3 <b>3</b>
1571 drives c128d	0	ERROR	00	0	) )	EKKOR	0	2	: D	ERROR	0	<b>\$</b>
1907 montrore	0 0	EKKOR	0 5	90	2 0	EKKOR	00	2 2	5 5	ERROR	<b>ə</b> =	⊃ <b>⊃</b>
printer other	>	EKROK	0	00		NO.	99	: 3			0	0
subtotal -c128			0	0			0	0			86	071
0610	0	ERROR	0	0	459	985	452	י, פי,	122	0001	173	0/1
рс20 	0	ERROR	00	00	345	1660	573 0	716	76	1737	132	181 U
other subtotal -pc10/20			0   0	0			1025	1281			254	35.1
1000			0	0	0	EKKOR	<b>o</b>	2	0 1	EKKOR	9	9 3
amiga monitor			<b>၁</b> ၁	00	c	ERROR	00	<b>9</b>	=	F.KKOK K	2 2	0 0
			0	0			0	0			0	0
								1 <del>1</del>			0	3
cash discounts			-135	-153				0				
total			3878	4382			3909	4886			9369	13023
exchange rate				1.13				1.25				1,39

1.44

exchange rate

remander business machines, uk product sales quarter ended december 31, 1985

(in stg 000's)

		october			november		7	december		1b	qtr 12/31/85	55	; ;
I	qty	price	89[88	qty	price	89]68	чιу	price	sajes	qty	price	sales	\$100 co
,	153	137	21	7 7	143	1 ac	2688	46 (10)	757		96	27.4	395
1541 drive	9	3	ò	700	(3)	2	1	•	ì			}	<b>!</b>
monitors printers	123 311	8 S	17	274 372	96 70	27 26	850	120	98 0	1217	104 68	120 44	181
ted products			2637 352			1410 3358			1958 3965			60005	8647
subtotal existing		1 1	3095		; ;	4900		1 1	6316		•	14311	207.39
c128	5908	173	1020	8183	172	1404	4038	107	176	18729	171	3200	8097
c128d	1082	ERROR 127	0	0 1477	ERROR 127	0 187	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	EKKOK 109	o 6 <b>9</b>	3192	123	393	999
1571 drive	0	ERROR	o	0	ERROR	0	~	333	- :	6	333	<b>-</b> 3	- 500
1902 monitor other	0,7	90	<b></b> 0	146	212	0	826	761	0 1	1017		7.30	607
subtotal		1 1	1165		; ;	1622		i i	1005		•	3792	2460
pc10 pc20 pc30	2 61	800 1842 ERBOR	35 0	69 36 0	1000 1583 ERROR	69 57 0	26 44 0	962 152 <b>3</b> ERROR	25 67 0	001 06 0	980 1606 ERROR	651 86	141 229 0
subtertal	•	1 1	39		1 1	126		; ;	92		•	257	370
amiga 1000 amiga monitor amiga peripherale	000	ERROR ERROR ERROR	999	000	ERROR ERROR ERROR	000	223	ERROR ERROR ERROR	000	000	ERKOR	933	222
		1 1	0		; ;	0		1 1	0		' '	0	0
cash discounts			0			0		1	0		•	0	o
total		i	4299		i <b>i</b>	8799		1 1	7413		•	18360	26569

trous atte basiness machines -germany product sales calendar 1985

		qtr	3/31/85			qtr	6/30/85	1	1 9 8 8 8 7	קני	58/01/6	
	qty	price (DH)	sales (DM)	sales (US\$)	qty	price (DM)	sales (DM)	sales (US\$)	419	price (DM)	sales (DM)	sales (US\$)
co4 1241 drives	55965 13849	461	25828 7506	8021 2331	39100 18275	412	16121	5217 2900	14771	399	5890 7336	2074 2583
monflors	2789 8947	619	1726 4022	536 1249	3651 11110	540 356	1971 3958	0.38 1281	2606 4664	488 310	1272 1448	448 510
ted products			7930 2274	2463 613			0 29862	97/6			1085	382
subtotal -existing			49285	15213			61059	19834			40840	10493
c128	0	ERROR	0	0	0	ERROR	0 :	2	1/5,RS	626	Jobb	1291
c128d 1570 drive	00	ERROR	<b>၁</b>	00	99	ERROR	0	<b>3</b>	၁၁	LKKOK	<b>)</b>	<b>3</b> 5
1571 drive	0 0	ERROR	90	9 5	cc	ERROR	00	3 3	<b>5 5</b>	EKKOK	<b>&gt; &gt;</b>	<b>3</b> 3
1902 monitors printer	0	ERROR		, , ,	0	ERROR	000	: = =	3	EKROK	22	23
other subtotal -c128			0	) )			0				3666	1671
թշեՍ	2108	3322	7004	2175	4254	3355	15354	4909	101	3268	10133	9,568
pc20 other	15	5367	810	25 0	1695	5392	9140	2.958 0	766	5210	5194 0	1829 0
*ubtot#1 -pc10/20			7084	2200			24494	13.67			15327	5955
aniga 1000 aniga monitor aniga peripherale			000	000	00	error Error	000	<b>5 5 5</b>	0	ERROR	000	000
			0	0			0				0	
cash discounts total - germany			-1143	-355 17058			-2154 83399	27064			-1417	22682
exchange rate				3.22				3*0 <b>9</b>				2.84

commodore business machines, germany product sales quarter ended december 31, 1985

(1n dm 000'e)

	•	october		<b>a</b>	november	!	79	december		- <del>-</del>	qtr 12/31/85	55	2
1	qty	price	sales	qty	price	sales	qty	price	sales	qty	price	sales	Sel 1::-
_ c64 1541 drive	6105	398	2428 604	9476	389	3684 240	12108	397 229	3084	27689	394 395	10920 874	4233
c64/1541 c64/1702/1530 1541/printer	4107 2255 7491	817 876 568	3356 1975 4258	14891 4800 3247	808 872 575	12025 4186 1868	12146 4065 13592	811 896 580	9855 3643 7883	31144 11120 24330	810 882 576	25236 9804 15009	97.01 380 54.4
monitors printers	862 1400	491	423 377	89 067	420	206 2	345 733	414	143 152	1697 2201	455 241	11.5	. v.2 20i
ted products others						3933		i	1284 2248		'	3891 8028	3411
subtotal existing			18229		•	27790		i	30046		r	76065	29782
c128 c128d 1570 drive 1571 drive	11499 0 5683 1464	635 ERROR 513 596 697	7298 0 2918 873	33977 1807 5393 3530 786	642 1201 517 605 698	21805 2170 2790 2135 549	1266 6942 1311 11594 2785	609 1211 513 628 707	771 5983 672 7279 1968	46742 6749 12387 16588 5374	639 1208 515 620 702	29874 8153 6380 10287 3774	11579 3160 2473 3987 1463
		<b>i i</b>	-		, ,	29449		<b>; ;</b>	16673		•	89484	22662
pc 10 pc 20 pc 30 subence1	1436 327 129	3306 4933 5504	4748 1613 710 7071	1102 629 60	2705 4064 5500	2981 2556 330 5867	1511 323 75	2657 4077 5213	4015 1317 391 5723	4049 1279 264	2900 4289 5420	11744 5486 1431 18061	455. 2126. 55. 723.
amiga 1000 amiga monitor amiga peripherale	<b>~00</b>	3600 ERROR BRROR	18   0 0   18   18	0 0 0	4500 ERROR ERROR	50015	100	S 5 U B ERRUR ERROR	336	3 C C	5338	363	±   ±
cash discounts  [Otal		1 1	-785 36879		i i	-1652 61463		i i	6821-		, ,	-4226 149331	58180

2.58

commodors international limited net wales calendar 1985 and 1986

(in thousands of dollars)

5961	3/31	6/30	9/30	12/31	year
1	85100	45800	73700	139300	343900
non-u.s.	4400	0067	13100	26600	00067
ge raedy	17100	27100	23000	58200	125400
other	91,100	24100	00767	115100	280300
subtets]	63200	86100	85500	006661	454700
total	168300	131900	159200	339200	798600
1986	75000	95000	95000	140000	405000
non-u-m. u-k-	00001	10000	11000	14000	72000
ge rasay	24000	28000	31000	52000	135000
other	00019	95000	53000	00076	270000
subfotal	95000	100000	95000	000091	450000
Lotal	170000	000561	000061	300000	855000
% change	-11.87	107.42	28.90	0,50	71.71
•••••••••••••••••••••••••••••••••••••••	14.18	16.14	11.11	-19.96	-1.03
total	10.1	47.84	19.35	-11.56	7.06

commenders business machines, inc. projected product sales by quarter calendar 1986

u.8.

	710	otr 3/31/86		atr	98/06/9		qtr	9/30/86		der 12/31/86	98/11/7		yeak	
	ąty	price	sales	qty		sales	qty	bure		qty	price	80 a8	419	sales
<b>49</b> 0	9	132	8580	20000	132	0099	20000	132	0099	70000	132	9240	235000	31020
1541 drives	55000	119	6545	40000	1119	7927	00007	119	4760	20000	611	<b>29</b> 50	185000	27015
1702 monitor princers other	3000	135	2025 300 50	20000 3000	135	2700 300 140	3000	41.1 1001	1350 300 -10	00009 00000	135	2025 600 185	000003	8100 1500 165
subtotal -c64			17500			14500			13000			18000		00009
c128 1571 drive bundle discount	00009	232 189 -50	13920 11340 -3000	\$0000 \$0000	232 189 -50	11600 9450 -2500	20000 20000	2.12 189 -50	11600 9450 -2500	70000	237 189 -50	16240 13230 -3500	2 30000	51360 41470 -11500
1902 monitor mps 1000 printer other subtotal =c128	20000	222	4440 3135 465 30300	20000	222 209	4440 3135 175 26300	1,5000 1,5000	202	3330 2090 30 24000	20000 10000	222 209	4440 2090 0 0 32500	250000 50000	16650 10450 670 11 1100
pe -no monttor			0	10000	007	7000	1 0000	700	7000	00051	700	00\$01	35000	24500
umige education discount	22000	848 -57	18656 -1254	39000	842 -86	32838 -3354	00057	700	31500	70000	700	70007	176000	131994
uniga monitor uniga peripherala subtotal maniga	20000	323	6460 4338 28200	35000	323	11305 7411 48200	38000	323	12274 8226 52000	00009	323	19380 11620 80000	153000	31595
cash discounts total u.s.			1000			0001-			-1000			-1000		0005-

commoders international limited projected product sales by quarter calendar 1986

......non

(10 u <b>s</b> \$)	qt	3/31/86		qt	98/06/9		qtr	9/30/86		qtr 1	qtr 12/31/86		year	
• 7-000	qty	price		qty	price	sa Jes	qty	price	sales	qty	price	99   62	qty	99]68
co4 co4 bundle 1541 drive	36000	142 258 151	12800 9300 5300	76000 25000 27000	142 292 148	10800 7300 4000	100000	132 U 139	13200	0000\$ 0 20000	132 0 139	0569 0	411000 61000 142000	55940 16600 20420
1701/2 monitor printers other subtaces	10500	174	2000 1100 1300 31800	10000	170	1700 500 800 800 25100	1,0000	0001	2250 1000 380 21000	20000 15000	150	3000 1500 410 31000	<b>56</b> 500 <b>4</b> 0000	8950 4100 2890 0018
c128 1570/1 drives	57000 30500	225	12800	41500	227	9400	00	2 2	<b>၁</b>	0 5	00	0	98500 52000	22200 10000
c128d c128d bundle 1901/2 monitors ups 1000 printer other subtotal = c128	33500 2000 15000 7000	22.9 2.00 2.29	15600 1400 3900 1600 600 42000	36000 2000 16000 9000	467 700 263 222	16800 1400 4200 2000 100 38400	6 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	400 0 22 0 23 0 219	26000 3300 3285 -85 12500	100000 0 20000 20000	400 0 220 219	4400 4400 4380 220 220 24000	234500 4000 66000 51000	98600 2800 17000 11100 1100
pc10 pc20 other wubtot <b>al - pc10/20</b>	8680 4040	1708	00791	11460 5470	1047	12000 9400 200 21600	12000 5000	1000 1000	00007 000007 000007	7000	0001	11200 800 800 71000	471 to 171 to 17	355 at 155 at 15
anika al000 anika bundles anika peripherals aubtotal - amiga	2800 0	0 0	2600 0 1700 4300	4500 5600	933	4200 8100 2400 14700	00091	0 0.051	22400 600	30000	1400	0 200400 4600 1,5000	73m 576m	9300 9300 9300 9300
ted products cash discounts total = non-u.s.		57.35	2000		51.28	2000		5U•, UC	9,000		53,33	00007		6000g
total - u.s. total company		42.65	170000		48.72	95000		20.00	000061		100.00	300000	47, 10	405000 855000

unit sales forecast three months ending march 31, 1986

Non-U.S.	₹	c64 bundle		1701/2 monitor	printer	c128	1570/1 drive	c128d		_	mps1000 printer	pcl@	pc28	amiga al000 & bundle
U.K.	3500	12000	2000	200	500	4000	3000	4500	2000	1000	1999	180	140	0
Germany	20000	15000	2000	3000	2000	15000	7000	10000	8	2000	2000	2600	1200	59
Central/North Eurp	35000	2003	10000	3000	3000	22000	19999	11000	O	2000	2000	3000	1500	59
France	2500	4000	1000	1000	9	3000	1500	2000	z	1000	9	700	200	6
Canada	2000	50	2000	2000	50	3000	3000	9	9	3000	0	1300	9	2800
Anstralia	7006	3	4999	2000	2000	4600	2000	3000	6	2000	2000	400	200	9
CHI.	17000	53	8696	Đ	5	0009	4000	9	s	1000	6	200	200	90
Total	00006	36000	35000	11500	10500	57000	30500	33500	2000	15000	0001	898	4040	2860

unit sales forecast three months ending jume 30, 1986

Non-U.S.	99	c64 bundle	1541 drive	_	printer	c128	1570/l drive	c128d	cl28d bundle	1901/2 monitor	mps1000 printer	pc10	pc20	amiga al000 6 bundle
U.K.	7000	3000	2000	200	200	2500	1999	3000	2000	1000	1000	360	270	1200
Germany	15000	15000	3000	2500	6	10000	2000	10000	8	3000	3000	4300	2200	2400
Central/North Eurp	25000	2000	2000	2000	2000	15000	6000	14000	9	5000	3000	3800	1800	2000
France	2000	2000	1000	1000	69	1999	200	6000	0	1000	9	800	200	200
Canada	2000	59	2000	2000	69	3000	3000	0	9	3000	9	1300	5	3000
Australia	2000	59	3000	2000	2000	4000	2000	3000	0	2000	2000	400	200	1000
B	17000	53	8000	6	53	6009	4000	5	0	1000	50	200	200	9
Total	76900	76999 25999	27000 10000	10000	4500	41500	21500	36000	2000	16300	8006	11460	5470	16100

commodore international limited projected product sales by quarter calendar 1986

(B. papesn ul)				,					111111111111111111111111111111111111111
non-u.s.	ž	germany	central/ no eurp	france	canada	austral	æ]	total	total rounded
1	337	0300	2100	A05	797	969	1870	12816	12800
(64 (4 ) (1.5.41)	136	4470	1490	1165	6	5	5	9250	9300
541 drive	374	820	1640	183	870	209	920	5316	5300
•	3	2	763	שני	105	27.2	0	30.00	מממכ
1/01/2 monitor	7.5	# C .	0.04	997	100	2/2	9 6	ענשנ	0011
printers	<b>4</b>	99	947	9 (	\$ 6	200	9 5	1330	9911
other	169	716	9	75	67-	2/2	ar	1367	PACT
subtotal - c64	4030	9400	9100	2000	2029	2414	2800	31773	31800
			******		!				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
21.28	979	3240	4752	711	848	979	1320	12829	12800
1574 drive	366	344	889	322	6	353	50	2073	2160
1571 drive	245	1080	1296	69	707	9	648	3976	4000
704	2000	4560	5.016	2667	5	1351	50	15603	15600
closed bundle	1397	6	5	6	6	60	60	1397	1400
1901/2 monitors	150	556	1390	333	870	411	220	3930	3960
mos1888 printer	219	468	468	6	69	392	69	1547	1600
other	108	153	-10	47	112	307	-88	629	909
subtotal - c128	5473	19401	13600	4080	2537	3793	2100	41984	42088
						ç	0.4		9901
pc10	/6T	7461	7813	176 a	/ 011	255		1248	1386
pcie education	466	92.10	2673	880	9 6	235	659	6918	6994
pc zw other	146	120	15	37	-21	102	9 0	373	400
subtotal - pc10/20	577	4999	9999	1920	1086	ø69	1100	16372	16490
amiga alono	9	•	69	50	2638	69	89	2638	2600
amıga bundle	<b>(3)</b>	•	<b>5</b> 9	60	9	9	59 (	9	3
amiga peripherals	<b>3</b>	9	9	50	1710	9	9	17.10	99/1
subtotal - amiga	0	5	0	0	4348	0	69	4348	4300
			1	1	! ! ! !	1	1	111111111111111111111111111111111111111	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
ted products	•	•	•	0	50	69	2000	2000	50007
cash discounts	9	-890	-700	9	9	9	0	-1500	-1500
total	10080	24000	28000	8999	10000	6897	8000	94977	95999
	1 2 4 5 5				* * * * * * * * * * * * * * * * * * * *	5 5 6 7 7 7		* = = = =	5 M C F F F F

commodore international limited projected product sales by quarter calendar 1986

(11 us\$000 s)				ъ	gtr 6/30/86	6 - sales		- 6	9 9 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
non-u.s.	ž	germany	central/ no eurp	france	canada	austral	cel	total	total
c64	1310	2220	3700	315	797 B	612	1870	10824	10890
154) drive	374	492	820	183	870	382	920	4041	4000
1701/2 monttor	16	445	356	206	391	225	50	1714	1700
printers	76	•	160	<i>a</i> ;	5 6	282	9	536	500
other	642	53	-26	4/	62-	154	91	158	999
subtotal - c64	3310	7680	6200	1333	2029	1655	2800	25307	25100
:				Ċ	9	ć.	מכנו	9000	0440
c128	612	2166	3248	787	8 <b>4</b> 8	y y g	975T	9858	8846
1571 drive	245	1080	1296	120	707	392	648	4488	4500
280	1339	4560	6384	3200	50	1351	9	16834	16800
cl28d bundle	1397	3	5	0	5	8	8	1397	1400
1901/2 monitors	153	834	1390	333	870	392	220	4192	4200
mps1000 printer	219	702	702	<b>69</b> Y	13.0	392	9 8	2015	2000
other	c/-	PAT	71-	6	711	A0 !	00-	//7	991
subtotal - c128	3894	9440	13000	3946	2537	3586	2100	38499	38400
00.18	394	3047	3516	1053	1107	353	450	9926	ฤย66
pc10 education	5	1414	999	0	69	69	0	2080	2100
pc. 20	451	3920	3208	988	<b>29</b> 5	235	650	9452	9400
other	103	67	<b>1</b> 6-	CT	17-	CAT	9 1	107	0.07
subtotal - pc10/20	1998	8400	7300	2054	1086	691	1100	21639	21600
00014 60184	9	5	9	460	2826	881	9	4167	4200
anica bindle	1728	3456	2880	50	9	69	6	8064	8100
amiga peripherals	144	24	120	207	1522	360	5	2377	2400
subtotal - amiga	1872	3480	3000	199	4348	1241	0	14608	14700
					1 1 1		1 1 1	:	1
ted products	•	5	59	9	В	6	2000	2000	2000
cash discounts	•	-1000	-800	6	59	89	69	-1800	-1804
total	10080	28000	29000	8000	10000	7173	8000	100253	100000

commodore international limited cost of sales by product calendar 1986

non-u.B.

	qt	3/31/86	qt	98/06/9	dtr 9/	9/30/86	qtr 12/31/86	31/86	# +C.+
non-u.s.	unit cost	total cost	unit cost	total cost	unit cost	total cost	unit cost	total cost	year
c64 c64 bundle 1541 drives	62 160 99	5580 5760 3465	62 160 99	4712 4000 2673	64 160 99	6400 0 2970	64 160 99	9280 0 4950	25972 9760 14058
monitors printer8 other subtotal -existing	140 74	1610 777 608 17800	140	1400 333 482 482 13600	140	2100 740 290  12500	140	2800 1110 260 18400	7910 2960 1640 62300
c128 1570/1 drives	138	7866	138 132	5727 2838	118 132	00	118	00	13593 6864
c128d burdle c128d burdle 1902 monitors printer subtotal -c128	295 400 206 150	9883 800 3090 1050 286 27001	295 400 206 150	10620 800 3296 1350 68 24699	275 400 206 150	17875 0 3090 2250 185 23400	275 400 206 150	27500 0 4120 3000 80 34700	65878 1600 13596 7650 619 109800
pc10 w/monitor pc20 w/monitor other subtotal -pc10/20	520 830	4514 3353 233 8100	520 830	5959 4540 101 10600	520 830	6240 4150 110 10500	520 830	7800 5810 390 14000	24513 17853 834 43200
amiga 1000 amiga bundles amiga peripherals	442 689	1238 0 862 2100	442 689	1989 3858 1253 7100	442 689	11024 576 11600	44.2 689	24804 2096 26900	3227 39686 4787 47700
ted products		2000		2000		0		0	4000
total -rest world		57000		28000		00085		94000	267000
total -us		106000		119000		119000		184000	528000

commodore international limited cost of sales by product calendar 1986

u.8.

	A8/15/5 740	<b>78</b> /	atr 6/	6/30/86	atr 9/	9/30/86	qtr 12/31/86	31/86	
G	unit coat	total cost	unit cost	total cost		total cost	unit cost	total cost	total
		9004		2150	19	3250	59	4550	15045
• 5	3		3		3	9000	: 8	4600	03771
1541 drives	8	4950	06	3600	3	3000	PK	000	7001
monitors printers	122	1830 222 97	122	2440 222 88	122 74	1220 222 108	122 74	1830 444 126	7320 1110 225
subtotal -existing		11000		9500		8400		11450	40350
c128 1571 drive	135	8100 7920	135 132	0429 0999	115	5750 6600	115	8050 9240	28650 30360
1902 monitor mps 1000 printer	188	3760 2235 185	188 149	3760 2235 55	188	2820 1490 140	188 149	3760 1490 760	14100 7450 1140
subtotal -c128		22200		19400		16800		23300	81700
8		0	430	4300	430	4300	430	6450	15050
amiga	442	9724	442	17238	442	06861	442	30940	17792
amiga monitor ' amiga peripherals subtotal -amiga	216	4320 1756 15800	216	7560 3002 27800	216	8208 3402 31500	216	12960 4900 48800	33048 13060 123900
total u.s.		49000		61000		61000		00006	261000

commodere business machines – uk projected product sales by quanter calendar 1988

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	aftiv	price (Stg)	sales (Stal	() () () () () () () () () () () () () (	g ty		क कि	संस्थात करा संस्थिति ।
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120	4500	918	9601	2009	3660	918	A G	68 8 T
●	2080	4 m 4	976	1 847	2000	6004 0004	E F. J.	r. 3., 7.
ליניד ניתיות נווויין ו	1000	164	101	150	1999	19 E	151	<u>.</u>
up=1000 printer	10ରଡ଼		10 10 10 10 10 10 10 10 10 10 10 10 10 1	219	1668	- 15.0 - 15.0 - 15.0		er u
o+ber			¥.	-138				C 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
subtotal - c128			Same	l			0000	4
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овы business machines — central/northern europe proje of product males by quarter calendar 1986

		qtr	3/31/86			qtr	98/86/9	
central/north eur	qt	price (DM)	price (US\$)	sales (US\$)	qty	price (DM)	price (US\$)	sales (05\$)
cot bundle 1541 drives	35000	370 745 410	148 298 164	5180 1490 1640	25000 5000 5000	370 745 410	148 298 164	3760 1490 820
1781/2 monitor printers other subtotal - of	3666	445 200	178 80	534 240 16  9100	2000	200	178 80	356 160 -26 -26 -599
cl28 1570 drive 1571 drive	22699 4009 6099	540 430 540	216 172 216	4752 688 1296	15000	548	216	3240 1296
c128d 1901 monitors mps1000 printer other subtotal - c128	11999 5090 2990	114 <b>0</b> 695 585	456 278 234	5016 1398 468 -10 -13600	14000 5000 3000	1140 695 585	456 278 234	6384 1398 702 -12 -13060
pc10 pc10 education pc20 other subtotal - pc10/20	2499 690 1599	293 <b>6</b> 208 <b>0</b> 4455	1172 832 1782	2813 499 2673 15	3000 800 1800	2930 2080 4455	1172 832 1782	3516 606 3208 -89 -89 7300
amiga bundle amiga peripherals cash discounts				0 0 - 7000 - 28000	2000	3698	1440	29880 120 3000 
exchange rate			2.50				2.50	

conn. business machines - france proje projected by quarter calendar 1986

		đţ	3/31/86			qtr	6/30/86	
france	dg.	price (ffr)	Bales (ffr)	87108 (US\$)	qty	price (ffr)	sales (ffr)	<b>sa</b> les (08\$)
cost bundle	2500	2184	2958 8736 1369	394 1165 183	2000	1183 2184 1369	2366 4368 1369	315 582 183
1741/2 monitor printers other subtotal = C64	500	1544	1544 0 393 15000	206 0 6 52  2000	1000	1544	1544 9 353 16060	206 8 47 1333
.128 1579 drive 1571 drive	3000 1500	1777	5331 2418 0	711 322 6	1000	1777	1777	237
c128d 1901 monitor mpsl000 printer other subtotal = c120	5990	4000 2500	250000 2500 0 351 351	2667 333 6 47 47 4980	1000	4000 25 <b>00</b>	24686 2566 423 29686	3200 333 8 56 3947
pcle pcle education pc20 other	5.66	9872	6918 8 7411 79	921 9 988 11	808	9872	7898 0 7411 91	1053 0 988 12
subtotal - pc10/20			14400	1920			15400	2053
amiga al <b>000</b> amiga peri <b>pherals</b>			0010	0010	888	<b>8</b> 869	3450 1550 	468 207 667
cash disco <b>unts</b> total			00009	8800			00009	0008
exchange rate				7.50				7.50

commoders business machines - germany projected product sales by quanter calendar 1986

		qtr	3/31/86	9		atr	6/30/86	1 1 1
Seria and	g t	price (DM)	sales (DM)	(	qty	PP11CE CDM>	59193 (MO)	## (###) (###) (###)
c64 c64/1541 bundle 1541 drives	28888 15888 5880	378 745 419	7488 11175 2858	2968 4470 804		878 874 814	5559 11175 1239	2228 4478 492
1701/2 monitor printers other subtotal = c64	3000 2000	200 800 800	1005 1666 546 20566	4004 4004 611 44 1	2500	4 4 10	1113	4
1520 delice 1520 delice	15888 2888 5888	10 4 10 00 40 00 00 00 00 00 00 00 00 00 00 00	81 <b>89</b> 869 2708	3248 344 1688	10960	เก 84 ค 84 ช	5400 2700	2160 1080
1984 monitors mpribble printer other subtotal - C128	1 ନାମନ୍ତ୍ର 20ଜନ୍ନ 2 <b>8</b> 99		11400 1396 1170 386 26686	458.8 858.4 468.8 10400	10000 3000 3000	11 690 880 8	11400 2086 1256 266	0.000 4.000 4.000 4.001 6.444 6.444
Ficility education Ficility education Ficility of their Subtotal - Ficility 20	1788 900 1268	2938 2080 4455	4981 1872 5346 301 12508	1992 749 2138 120 5600	2600 1798 2200	ମ ୧୯୯ ୧୯୯୬ ୧୯୯୬ ୧୯୯୬	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	3647 1414 3900 18400
amiga keripherals amiga keripherals cash difcounts			9   9   9   9   9   9   9   9   9   9	20   0   0   0   0   0   0   0   0   0	2400	3600	87.40 60 60 60 60 60 60 60 60 60 60 60 60 60	3456 24 3480 -1000 -1000 -1000
elchange mate				2.50				2.93

commodore business machines - canada projected product sales by quarter calendar 1986

		뀰	3/31/80				1 1 1 1 1 1	
canada	qty	price (cas)	sales (ca\$)	sales (US\$)	qty	price (cas)	sales (ca\$)	. <b>sales</b> (US\$)
c64	2000	220	1100	797	2000	228	1100	797
c64 bundle 1541 drives	2000	240	1200	870	2000	240	1200	870
17 <b>0</b> 1/2 monitor	2000	270	540	391	2000	270	540	391
printers other			7	-29			-40	-29
subtotal - c64			2800	2029			2800	2029
128	3660	390	1178	848	3000	390	1170	848
1570 drive	3000	325	975	9 787	3000	325	9 975	0 707
avi 10 1/61		3		•				
c128d			<b>S</b>	<b>5</b> 3 C			<b>S</b>	<b>S</b> P 65
cized bundle 1902 monitor	3000	400	1208	87.0	3000	460	1200	870
mp. 1000 printer			50	0			80 1	9 :
other			155	112			155	711
subtotal - c128			3500	2536			3500	2536
				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			1	
ocla	1300	1175	1528	1107	1300	1175	1528	1107
pc10 education			0	69			69	В
pc28			69	<b>9</b>			<b>5</b> 0 6	es e
other			-28	-20			87-	97-
subtotal - pc10/20			1590	1087			1500	1087
			!	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
amida al666	2800	1300	3640	2638	3000	1300	3900	2826
			2360	1710			2100	1522
			6969	4348			6000	4348
cash discounts			9	D !				
total			13800	10000			13800	10000
exchange rate				1,38				1,38

commodora bustomess machines - australia projectad product sales by quanter calendar 1986

		44	3/31/86	1		of tr	6738.285	1 1 1 1 1 1
ene despe	ş Ş	price (at)	24 (48)	##1@# CUS <b>#</b> 0	۶ ۲ <del>۱</del>	price (at)	हिन् <mark>ति केश्व</mark> (केश्व)	<b>(#</b> (5)))
4.45	66667	661	1 60 5	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0		821	7.86 7.86	612
cost lauralia 1941 de cose	<del>4</del> 899	185	₩ Z -1	7 6 6 7	3999	185	i tri	385 387
1,781 C. 185.1	5608	197	<b>ा</b> इ.स.	272	2000	163	323	225
printer a	2999	217	4 M	308 373	2009	9.00 4.00	ক এজন এক	00 00 00
490 - (Matatan			0000 0000	414			2461	1636
C128	4666	355	1428	626	4000	355	1420	526
1578 drive 1571 drive	2896	236	ស ខ	6.00 6.00 6.00 6.00 6.00 6.00 6.00 6.00	2000	284	© (0 (0) (0)	3 0 6 7
c128d	3990	653	1960	1351	ଓଡ଼େଖ	653	1960	1351
etable bundle	2000	660	5 Y 6	5 - T	<b>ରଜ</b> ଣ	<b>₹</b>	3 00 E	ବ ବ୍ୟ ବ୍ୟ ବ
nkeling printer	2000	. 00 4	00 90 10	(G) (B) (B)	2000	284	() ( <u>)</u>	0. (0. <b>0</b> . (0. 0)
o+her			448	568			1 - F	6 I
substitute 1 - 0128			5500	ማ # ው ! የ ! የ !			50000 	964 6
3 4	499	1278	511	353	408	1278	511	9 <b>5</b> 8
politi admiration	obc.	4000	6. 5.46	ు లాగు	200	1704	- <del> </del>	ବି ହେ ମଧ୍ୟ ମଧ୍ୟ
er # Priest	; :	•	24	195			00 7	
subtotal = pc18/28			1668	969			10001	064
			l	· •	909	1278	19.73	
antiga participer of the			:	: <b>c</b>	: } }		C U	
			       \( \overline{\pi} \)	G			1866	1241
Attended to the A			0	· ©				G
1940+			66641				18400	7173
exchange rate				64.1				. 4 8

commodore electronics limited projected product sales by quarter calendar 1986

	dt.	3/31/86		gtr	98/86/9	1
<u>8</u>	qty	price (US\$)	sales (US\$)	qty	price (US\$)	sales (US\$)
C64	17000	110	1879	17666	110	1870
coa bundle 1541 drives	8000	115	928	8000	115	920
1701/2 monitor printers			9 9 9			9 9
subtotal - c64			2800			2800
C128	8009	228	1320	6000	220	1320
1570 drive 1571 drive	4000	162	648	4000	162	648
cl28d cl28d bundle 1902 monitor mps1000 printer other	1000	220	9 229 9 - 88	1000	220	220 0 0 -88
subtotal - cl28			2100			2100
61×4	200	986	450	200	906	450 a
pcie educación pcie other	200	1366	656	200	1300	659
subtotal - pc10/20			1166			1166
ted products			2000			2000
cash discounts total			80000			8000

commodore international limited non-u.s. sales by country fiscal 1985 and 1986

fiscal 1985 and 1986 (in thousands of dollars)

commodere business machines, inc.
aniga sales and margin calendar year 1986

(in thousands of dollars)

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			quarter	quarter ended 3/31/86	31/86			
	qty	price	sales	unit	total	unit	tota] margin	margin %
Albou educ diec	22000	848 -57	18656	442	9724 0	907	8932 -1254	47.88
1080 monitor	20000	323	0979	216	4320	107	2140	33.13
1050 exp	20000	700	2000	3	620	69	1380	00.69
		1214	25862	689	14664	582	11198	43.30
1010 3.5" drive	10000	175	1750	<b>9</b> *	840	91	910	52.00
1020 5.25" drive	2400	235	995	132	317	103	247	43.83
other			24		-21		4.5	
			28200		15800		12400	43.97

quarter ended 6/30/86

					total		total	margin
	qty	price	sales	COST	COBL	margin		*
Aluuu educ disc	39000	842 -86	32838 -3354	442	17238	700	15600	47.51
1080 monitor	35000	323	11305	216	7560	107	3745	33,13
1050 exp	35000	8	3500		1085	69	2415	69.00
		1179	44289	689	25883	576	18406	
1010 3.5" drive	18000	175	3150	78	1512	16	1638	52.00
1020 5.25" drive	3300	235	176	132	436	103	340	43.83
other			-15		-31		16	
			48200		27800		20400	42.32

commodore business machines, inc. uniga sales and margin calender year 1986

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			quarte	quarter ended 9/30/86	98/06/			
	qty	price	89]68	unit	unit total unit total unit total qty price salea cost cost margin margin	unic margin	total	
A1000	45000	8	31500	445	19890	258	11610	36.86
1080 monttor	38000	323	12274	216	8208	107	9907	33.13
1050 axp	38000	100	3800	31	1178	69	2622	
		1123	47574	689	29276	767	18298	38.46
iolo 3.5" drive	18000	175	3150	78	1512	16	1638	52.00
1020 5.25" drive	2000	235	1175	132	099	103	515	43.83
other			101		52		67	
			52000		31500		20500	39.42
					***		****	

qty	price	sales	unit	total cost	unit mergin	total margin	mergin X
70000	92	00067	442	30940	258	18060	36.86
00009	323	19380	216	12960	107	6420	33,13
20000	100	\$000	31	1550	69	3450	9.00
	1123	73380	689	45450	434	27930	38.06
30000	175	5250	<b>8</b>	2520	91	2730	52.00
0009	235	1410	132	792	103	618	43.83
		-40		38		-78	
		80000		48800		31200	39.00

1080 monitor 1050 exp

0001V

1010 3.5" drive

other

### National 1 | 45-604 Evil Earch | 45-704 20 T | BUT | Month of USA | \_\_\_\_

1000 pur to co programa

-		3/7/26	6/30/56	9/30/20	12/4/00
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Cot Group Perentes		49300	39600	34000	49000
Farrage (	/ +	2000	22/00	201200	2900
		PARIOD	PY//OP	PPFOD	7000
Frond	Margin	20500	16500	13/00	19700
1	V				
Clap Known					
Pare Lea		72.250	64.700	56500	8/502
			166		
J4., 8.00	(D) \$	49000	44100	45FDD_	53000
350,2504	Norgin	32100	70600	16200	22500
	<i>(</i>				_
05 600 2		<del>-   -   -     -     -     -       -  </del>			
PC Group		16400	20600	270.00	37500
!					
Star Earl	Cost	F100	14900	14900	20500
S <del>E.</del> S	· Norgai	<b>१८०</b>	13700	13220	17000
			, , , , , , ,		
		_   -   -   -   -	<del></del>		
Ancia		3250	67.700	75000	135003
<u> </u>	<	37330	3,730	:	7,44,54
Sea. Eng	Cart	17900	34900	43100	75 700
58 0 (	<u> </u>	14600	29000	31900	57200
Forth 5	- Nargin	1.7 60.5	7,000	77735	5,758
Cook Open	, <u> </u>	(2500)	ره در هو چي	(3200)	(3000)
OPE. Com	L 5.00	(12500)	12500>	(11005)	12000
UTIC COL	T				
Tolke Not	Crass No.	51.500	63.500	סנטיו	104000

commodore international limited consolidated income statement celendar 1984, 1985 and 1986

(in thousands of dollars)	Vear		year		אהיונ	
	12/31/84	gaŭ	12/31/85	,we	12/11/46	صد
Carolo Age soles	987466	81.64	486900	60.97	171948	20.11
-c128 group	69	0.00	167100	20.92	275448	32.16
20-	9	09.0	55400	6.94	169569	12.81
agi age	69	0.00	40500	5.07	305400	35.72
-other products	231400	19,13	56700	7.10	4000	4.6
-cash discounts	-9400	-0.78	-8000	-1.00	-10896	-1.26
net sales	1209400	100.00	209862	164.88	BN9558	140.00
cost of males -std.	662200	54.75	582700	72.97	528000	61.75
gross margin -std.	547200	45.25	215900	27.03	327000	18.25
other evet of sales						
air freight	19800	1.64	16200	2.03	19000	1.17
inventory writedowns	30600	2.53	91200	11.42	<b>5</b> 3 (	6.00
price protection	24100	1.99	9 000	9.00	0038	20.00
unabsorb lab/oh -semi	6366	6.52 6.52	16700	2.38 2.09	13000	1.52
Techo-	26788	2.21	40400	5.86	20500	2.40
				1 : 1 : 1 : 2 : 2	; ; ; ; ; ; ; ; ;	
subtotal -other cos	115600	9.56	182900	22.90	48000	5.61
net gross margin	431600	35.69	33000	4.13	279000	32,63
Boston of the recovery						
advert & merchand	109600	90.6	86100	10.78	75,413.0	8.77
selling & delivery	26500	4.67	70300	8.80	90539	7.66
administration	34200	2.83	36/88	4. 2 20. 2	34000 HAUG	0.98
diortiz acquired tach	38700	3.20	50300	6.30	27000	3.16
total operating expenses	239000	19.76	247400	36.98	209500	24.50
operating income	192680	15.93	-214488	-26.85	<b>B</b> NS69	8.13
interest expense (income)	23600	1.95	34900 9300	<b>4.</b> 37 1.16	25588 8	2.98
pre-tax income (loss)	153400	12.68	-258600	-32.38	44000	5.15
income taxes (benefit)	53100	笔道有龙形穿衬有的	-21466	<b>计</b> 可符件处 <b>等器程数</b>	16000	<b>宣告</b> 行行 作 作 作 作 作 作 作 作 作 作 作 作 作 作 作 作 作 作
			***************************************		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
net income (loss)	100300		-237290		28666	

commonder international limited connected factor at a calendar 1984

(in thousands of dollars)	3/31/84	6/30/84	9/30/84	12/31/84	total year	н
1 17	000176	000076	214600	270600	987400	81.64
sales -coe group	201300	27000	00261	11800	77200	6,38
-por eyacens	976		9300	53200	62500	5.17
	44200	31600	2300	2700	80800	6.68
TOTAL POR STATE	0004	3200	300	3400	00601	0.90
-cash discounts	-2500	-2400	-1500	-3000	-9400	-0.78
net sales	326200	300300	244200	338700	1209400	100.00
cout of sales -std.	182400	170600	125900	183300	662200	54.75
gross margin -atd.	143800	129700	118300	155400	547200	45.25
other cost of saids	0087	9100	3000	2900	19800	1.64
Inventory writedowns	10400	0	1100	00161	30908	2.53
price protection	0	0	0 0	24100	00147	1.99
unabsorb lab/ob -semi	1700	00/	3200	0000	0000	0.67
-ocher	2009	11000	0069	1200	26700	2,21
						73 0
subtotal -other cos	2 5800	19700	00841	00555	009011	96.4
net gross mergin	118000	110000	103500	100100	431600	35.69
operating expenses			600.6	00737	Quantita	5
advert & merchand	21400	21600	00017	17300	000601	4.67
selling & delivery	9700	8500	0071	8600	34200	2.83
secrity accepted rach	0	0	0	0	0	00.0
, <del>Š</del>	9100	10200	8800	10600	38700	3.20
total operating expenses	54100	54000	00687	82000	239000	19.76
operating income	63900	26000	24600	18100	192600	15.93
interest expense	2100	3800	5800	8900	23600	1.95
other expense (income)	<b>9</b>	1500	0016	4500	15600	1.29
pre-tax income	28300	50700	39700	4700	153400	12.68
income taxes	22000	17600	12000	1500	53100	
net income	36300	33100	27700	3200	000001	

comm rinternational limited opera. Jexpenses calendar 1985

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	3/31/85	6/30/85	9/30/85	12/31/85	year
adverti <b>sing and merchandising</b> u.s. u.k. germany other	10000 300 2700 4800	8100 400 1700 6700	10000 1700 1700 4900	19800 3800 2500 7000	47900 6200 8600 23400
subtotal	17800		18300	33100	86100
selling and delivery u.s. u.k. germany other	6500 1100 1000 5500 14100	6200 1700 1500 11600 -ALLIAGE 21000	5900 1400 1200 4800 13300	8700 1400 1600 5100 16800	27300 5600 5300 27000 
administration u.s. u.k. germany other marketing company corporate	3200 300 900 2100 2400 8900	4586 386 689 2888 4411111111111111111111111111111111	2700 400 500 1900 3200 8700	2900 300 700 2900 3000 9800	13300 1300 2700 2700 8900 10600 36800

commodore international limited research and development expense calendar 1985

(thousands of dollars)

	3/31/85	6/30/85	9/30/85	12/31/85	year
u.s. engineering				-	
salaries and benefits	2200	2400	2000	1400	8000
supplies	000	009	008	000	2900
depteraction	1900	1700	1300	006	2800
subrotal	5100	5300	4700	3900	1 9000
				1	
	``	·	Ç	C	00.00
116	000	900	700	00%	2500
sty develop & outside services	200	200	200	300	006
ocher	006	1200	800	200	3400
subtotal	2500	2700	2300	2000	9500
japan	006	1700	800	700	4100
braunschweig	100	300	200	200	800
semiconductor	1600	2000	1600	700	2900
defective ics	0	1500	2000	1000	7200
prototype machines	0	1300	700	0	2000
software	1000	1100	1000	1400	4500
total	11200	15900	13300	0066	50300

commodore intermational limited interest expanse calendar 1985	limited				2/4/86
(thousands of dollars)					
	3/31/85	6/30/85	9/30/85	12/31/85	year
benk debt u.e.	3100	3400	2900	2700	12100
u.k.	90	009	800	700	2400
germany	400	009	009	009	2200
other	1900	2100	1600	1600	7200
subtotal	2700	9029	2900	2600	23900
de debt	200	700	700	700	2800
mortgages and leases seniconductor other	300 300 300	800 300	300	700 300	3000
tax deficiency	1000	1000	1000	1200	4200
other, net	•	0	-100	-100	-200
total	8400	9500	8600	8400	34900

cosmodore international limited

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<u> </u>
perating salendar

(thousands of dollars)	3/31/86	98/06/9	9/30/86	12/31/86	year
advertising and merchandising	000	9000	9001	14000	74000
c.s. c.k.	200	2005	009	1000	2600
germany other	1200 <b>4</b> 300	1700 <b>4</b> 800	1800 <b>4</b> 600	2400 7600	7100 21300
subtotal	15000	17000	18000	25000	75000
selling and delivery	•	0	6	0000	24.200
C. C. S.	7100 700 700 700	700	8300 600 1900	10300 700 2500	2700 2700 7400
germany other	4800	2000	4800	929	21100
subtotal	14000	16000	15500	20000	65500
administration u.s.	2700	2700	2500	2500	10400
u.k.	400	8	200	9 5 5 6 7 8	1100
germany other marketing company	2100	2500 2500	1700	1700	7700
corporate	3200	3200	3000	3000	12400
subtotal	0006	0006	8000	8000	34000

commodore international limited research and development expense

8	
	•
Ş	ğ
research	alender

(thousands of dollars)

	3/31/86	98/06/9	9/30/86	12/31/86	year
u.s. engineering	7400	0001	0001	0001	4600
	300	200	500	200	006
decreciation	006	8	006	006	3600
other	700	200	8	8	2000
subtotal	3300	2800	2500	2500	11100
60 i <b>a</b>					
salaries and benefits	800	700	009	009	2700
sfw develop & outside services	700	400	300	300	1700
depreciation	200	900 200 200	<b>500</b>	200	800
other	009	200	200	200	2100
mbtotal	2300	1800	1600	1600	7300
jagen	700	900	200	200	2400
braunachweig	500	200	700	200	800
seniconductor	400	400	00*	<b>4</b> 00	1600
software and other	1100	1100	800	008	3800
tota]	9000	7000	9009	0009	27000
	-				

commodore international limited increase appared to the contract of the contra	1 limited				2/4/86
(thousands of dollars)					
	3/31/86	6/30/86	9/30/86	12/31/86	year
bank debt	2000	2000	2000	1800	7800
ı.k.	8	200	007	007	1800
germeny	8	200	007	007	1800
other	700	800	006	700	3100
subtotal	3700	3800	3700	3300	14500
da debt	90	700	900	700	3000
mortgages and lesses semiconductor other	90 S	300	388	300	2000 1200
tax deficiency	1200	1200	1200	1200	4800
other, net	•	0	0	0	0
total	6500	9 \$ 500	9 500	0009	25500

commodore international limited analysis of property account fiscal 1986

(thousands of dollars)	allop to	( <b>8</b> )							anacia)					
	6/36/85	addit.	retire	other	9/30/85	addit	retire	other	adjust	adjust 12/31/85	addit	retire	other	3/31/86
us sales	29490	98			21300	200				21800	200			22300
senicond other	93866	1100			94900	3590	-2200		-33800	62480 12288	1500	-2000		61900 12200
ctm inc.	136400	2200		9	132600	4699	6400	9	-33800	96400	2000	-2000	69	96400
ž	11500	-300		860	12968	409		686	-2800	10200				10200
germeny	2900	700	-200	800	8869	300		999		7800				7800
oe] President	21890	396			22166	766	-1700			21100	1000			21100
other	14000	1500	909	996	15800	1900	-1500	200		16900	1999	! ! !	,	17900
total	19696	2206	999	2500	197800	8100	<b>9696</b> -	1900	-36600	161600	4000	-2000	0	163600
		*	sale of cor	corporate jet	Đ Ç		-3900							
		55	writadown costa mesa writadown corby	osta mes orby	æ				-33800					
	3/31/86	addit	retire	other	98/86/9	addit	retire	other	special adjust	98/98/6	addit	retire	other	other 12/31/86
seles so	22300	35			22800	200			* * * * * * * * * * * * * * * * * * *	23300	200	† † † †	* * * * *	23800
senicond other	61900	1500	-2000		61400	Deet	-1000			61489 12288	1000	-1000		61400 12200
chm inc.	96486	2000	-2006	0	96490	1500	-1000	0	1	AB696	1500	-1000	0	97400
¥	10200				19200					19290				10200
germany	7890	967			8999					8000	466			8400
cel hk cel basel other	21199 19299 17999	5.00 5.00 5.00 5.00 5.00 5.00 5.00 5.00	-2990		21600 9000 18400	500 500 500				22100 9500 18900	300 500 300	-1666		22400 9000 19200
total	163698	9007	9007	8	163600	3000	1999	0	9	165600	3000	-2000	0	166600

cumu. .e international limited analysis of eccumulated depreciation fiscal 1986

(thousands of dollars)	allob to	(8)							enocia)					
	6/30/85	de de	retire	other	9/30/85	depr	retire	other	adjust	adjust 12/31/85	depr	retire	other	3/31/86
us sales	993	1400			8000	1280				9200	1200			10400
senicond other	37699	3366			48988 2988	3298	-2400		-19688	24500 700	1400	2000		2390 <b>0</b> 80 <b>0</b>
chm inc.	76894	2000	9	9	51800	4600	-2400		-19600	34400	2700	-2000	6	35100
¥	2386	306		290	2800	400			500	2700	300			3000
germany	1796	38		200	2299	400	-100	200		2700	300			3000
Se 1 14	7360	1966			8300	1000	-1700			7600	1888			868 <b>8</b>
other	•	3	-400	200	3900	800	-100	266	† 1 1 1	2100	1000	! ! ! !		6100
total	65966	8008	3	699	74100	8666	-4366	700	-20100	58400	6000	-2000	8	62400
		4	sale of cor	corporate jet	æ t		-2469							
		55	writedown costa writedown corby	costa mesa corby	đ				-19600 -500					
	3/31/86	addit	retire	other	98/86/9	addit	retire	other	special	9/30/86	addit	retire	other	other 12/31/86
us sales	19490	1200			11600	1200				12800	1200			14000
semicond other	23990	1400	-2000		23300	1400	-1000	:		237 <i>00</i> 1 <i>000</i>	1400	-1000	!	24100
com inc.	35100	2700	-2000	9	35800	2700	-1000	9	59	37500	27.00	-1000	9	39200
ž	3000	300			3300	386				3600	300			3900
germany	3000	366			3300	386				3600	300			3900
cel hk cel basel other	8600 6600 6100	1000 700 1000	-2000		9688 5388 7188	1996	;			19699 6999 8199	1000	-1888	1 1 1	11600 5700 9100
total	62400	0009	5667	9	64400	9999	-1000	9	9	69400	9999	-2000	60 11	73400

projected consolidated balance sheet for calendar year 1986

(in thousand of dollars)

(in thousand of dollars)				calendar			calendar
	12/31/84	6/30/85 12/31/85	12/31/85	1985 change	و پ	torecast 12/31/86	1986 change
4	24940	8488	37500	12600	15000	20000	-17500
accounts neceivable, net	246300	142600	185500	00809-	155000	190000	4500
inventories	449300	314700	225889	-224300	237000	230000	2000
prepaid expenses income tax refunds	9188	14000	15100 5100	6000	13100	13100	-2000
total current assets	729600	509200	468200	-261400	420100	453100	-15100
property - cost	167888	19 <b>0</b> 900 -659 <b>0</b> 0	161600 -58 <b>400</b>	-6288 -1788	163600 -64400	166600	5000 -15000
net property	111100	125000	103200	9064-	99200	93200	-10000
acquired technology other assets	31600 6200	31700	27700 13200	-3960	23700 13000	19700 12000	-8000 -1200
total assets	878500	680866	612300	-266200		578000	-34300
				<b>医骨脂样的性性</b>	17 计分析性	nen Nen Nen Nen Nen Nen Nen Nen Nen Nen	
Current benk debt	99969	192500	140800	71866	140000	120000	-20800
current dm debt & mortages	59	39200	47200	47200	6	9	-47200
current long-term debt	7698	9488	181500	38000	141360	152300	-29200
income taxes	60700	28968	57700	-3006	55100	62100	4400
total current liabilities	356800	413500	437600	99898	346800	344800	-92800
long-term revolving credits	112300	2000	5700	-106600	0	0	-5700
dm debt mort <i>age</i> s & leases	35008	29100	26488	9898 <del>-</del>	27800	22800	-3688
deferred taxes other long-term liabilities	8366	5766 5 <b>66</b> 8	6200	-2100	0009	6888	-200
total liabilities	517400	458300	475900	41500	420600	413600	-62300
total equity	361100	222599	136400	-224700	135400	164400	28000
total liabilities & equity	878560	686866	612300	-266200	556000	578666	-34300
working ompital	372800	98788	30600	-342200	73300	108300	00111
total debt	223900	275299	. 230500	8699	218200	193200	-37300

commodore international limited consolidated statement of changes in financial position calendar 1964, 1965 and 1966

(in thousands of dollars)	year 12/5/	year 12/31/85	forecast
sources of funds	<b>X</b>		
net income (loss)	100300	-237200	28000
depreciation & amortization deferred taxes & other	22900 5500	38800	32000
funds provided (used in) operations	128700	-201800	00009
net book value of assets retired proceeds from stock	5400 10100	24200	00
total sources	144200	-173300	00009
uses of funds:			
property and equipment acquisition of amiga	58000 27400	45800	14000
increase (decrease) current assets: accounts receivable inventories cash and prepeids	-38500 161600 3400	-60800 -224300 23700	4500 5000 -24600
(increase) decrease current liab: payables and accruals income taxes	-5200 -14800	38000	29200
other, net	0069	7900	-1000
total uses	196800	-166700	22700
decrease (increase) in debt	-52600	0099-	37300
total debt -beginning	171300	223900	230500
total debt -end	223900	230500	193200

154000 forecast forecast 9/30/86 12/31/86 300000 190000 50000 52000 30000 22000 50000 52000 1000 230000 70000 70000 -265000 155000 260000 -103000 -184000 155000 190000 155000 237000 142000 -119000 260000 70000 \*\*\*\*\* -190000 50000 **4**7000 20000 25000 55000 47000 **-63000** 0 #1983-84-4 50000 1000 \*\*\*\* 55000 40000 40000 18000 40000 40000 1000 3/31/86 6/30/86 -190000 237000 21000 60000 -86000 forecast forecast 150000 195000 155000 119000 -119000 237000 神神日のけるとは、後の神神の異性質 11 11 11 11 11 11 11 150000 237000 185500 **4**2000 **38**000 **18**000 175000 20000 **4**2000 **38**000 -210000 -500 118000 -106000 1000 -103000 100 00009 225000 225000 76000 46000 28000 34000 special adjust adjust 12/31/85 184000 -241200 -24300 306500 -24200 -24200 249200 81900 9/30/85 12/31/85 143000 -2200 -100 76000 400 185500 53600 1000 -93100 339200 76000 46000 28000 34000 184000 -294500 306500 -241200 142600 159200 4400 143000 306500 50000 30000 16000 20200 50000 30000 -54000 300 -163200 314700 -124400 1000 53600 116200 commodore international limited balance sheet activity for calendar year 1986 inventory writedowns and other braunschweig purchases local & memiconductor less: receipts, net of vat changes in reserves & other accounts receivable -begin add: japan purchases hk & taiwan purchases (in thousands of dollars) far east payables -begin accounts receivable -end less; std cost of sales far east payables -end capital expenditures inventories -begin other adjustments inventories -end total purchases less: payments add: sales

2/6/86	2/6/86 forecast 12/31/86 140000 -134000 -134000 70000 4000 4000 4000 -100500	forecast fc 9/30/86 12 88000 95000 -90000 134000 75000 4000	forecast forecast 3/31/86 6/30/86
forecast for 9/30/86 12, 888000 12, 950000 1340000 1340000 40000 40000 40000 1340000 1	126000	148000 126000	135000 134000
forecast forecast forecast forest for 3/31/86 6/39/86 122  79600 83000 83000 95000 15000 129000 129000 1350	-106		
forecast forecast forecast forecast for 3/31/86 6/39/86 9/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 12/39/86 13	70800 4000 4000		
forecast forecast forecast for 3/31/86 6/30/86 9/30/86 12	148000	134060	
forecast forecast forecast for 3/31/86 6/30/86 9/30/86 12/79600 83000 83000 88000 95000 175000 95000 95000 1	<b>30</b> 066	9386	83000 88000
forecast forecast forecast for 3/31/86 6/39/86 9/39/86 12/39/86 12/39/86 12/39/89 83000 83000 880000 15000 95000 1	-134666		
forecast forecast forecast for 3/31/86 6/30/86 9/30/86 12,	140000	8286	
forecast forecast f 3/31/86 6/30/86	93000	88000	60
	forecast 12/31/86	forecast fo 9/30/86 12	forecast forecast 3/31/86 6/30/86

commodore business machines -u.k. projected balance sheet for calendar year 1986

(in thousands of dollars)				special	adjust	forecast	forecast	forecast	
	6/30/85	9/30/85	9/30/85 12/31/85	adjust	12/31/85	3/31/86	6/30/Hb	9/30/H6	15/41/86
	E 班子 班 中 丁丁	EETTELF	*****	RESERVER	*********	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	コエデセスマイ	35m-5rm	7787 - 77
da da	5	63	6		9	9	=	32	53
	00000	סמבמט	ממאכו		175.00	12248	10.363	92 bb	11664
accounts tec attach	7000	990	9001		99017	0000	nonc.	Dage	
*other	2000	9971	99/6		99/4	0007	0007	900 <b>7</b>	
WEGBELVES	+1799	-1900	42100		42100	<b>477₽</b>	9917-	9017=	-2108
	<b>经银行的证明</b>	17777	****		4171717	17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	E + T T T + T	7711811	1 1
subtotal Areceivables	19700	19800	20200		20200	13968	11088	10656	12384
	•					00000		1000	
inventories	68189	45466	54400		54400	30000	96,867	<b>\$</b> 0897	97577
prepaid expenses	909	200	200		200	144	144	144	144
	*******	1177111				だけて対する地	4174774	15 2 2 2 7 7	させてしてお
total current assets	88400	65400	74800		74800	50112	36288	36864	14848
# 000 m	11500	12000	12399	42799	9688	9648	9648	9648	9648
property = coar	#2400	12888	43200	500	42700	72880	<b>+</b> 3168	±3456	×3744
pardan impro	*****	17	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	**	THEFT	*******	- 下坡下野田村		2417217
71296020	0010	9240	9199	-2280	0069	8929	6480	6192	5904
ner property	*****	1	777	11 11 11 11 11 11 11 11 11 11 11 11 11		******	1777	37777	****
	0250	74600	ממסנס	DDCC*	B1740	56880	A77.16.34	4.69.6	44752
total assets	aac/6	0005/	99660	0077	20110	10000			1 11
	<b>持续证明</b> <b>以</b>	ii ii ii ii ii ii ii ii ii ii ii ii ii	11 15 16 16 16	i i ii ii ii	11 11 11 11		1 : : : : : : : : : : : : : : : : : : :	:	
ment bank debt	23100	24300	19100		19100	17856	17856	<b>9</b> 1,87	15264
current longsterm debt	3799	3900	4000		4000	720	720	07/	720
		:							
other payables & accruals	7900	4800	5000	700	5700	2160	27.36	10.24	1312
income taxes	6199	6500	6700		6700	9	9	-	<b>5</b>
cel intercompany	20800	8600	20000	-2988	17100	14688	5	33	3
	****		*****	*****	1277517	ゴロハコマヨカ	hitter	37 1 57 1 1	4114111
total current liabilities	61600	48100	54800	42200	52600	35424	21312	21000	19296
mortinge f. Joseph	788	700	704		700	4032	46 5.2	4032	4032
the course of the course	4199	4400	4500		4500	4464	440.4	4464	4464
subordinated intercompany	11600	2800	8200	2960	11100	1152	187.	2016	2160
	*****	BYRNURB	TREATER	*****		現地丁華女母」	117712	TT#コスポー	オーマボゴース
total liabilities	78000	26000	68200	700	ØØ689	45072	31680	12112	29952
equity shedinging	24300	24300	24300		24300	15700	15700	BB15.1	15700
warehoodste income	5	₩2600	45700	<b>#</b> 2988	#8600	41608	87.1₹	#1872	+2016
cumulative translation adi	14800	A3100	-2960		42900	₩2884	<b>42884</b>	+2884	<b>-</b> 2884
	****	1301374	HITTOIT I	-	-	RT TO THE REAL PROPERTY.	411114	311111	しまりするこれ
equity Mending	19500	18600	15700	-2900	12800	11808	11088	10944	10800
	2188777	*********	1444411	********	THEFT	*******	おはんじょコの		T##TT:n
total liabilities & equity	97500	74600	83900	-2200	81700	26880	42768	43056	40752
		# # # # # # # # # # # # # # # # # # #	## ## ## ## ## ##	11 11 11 11	51 11 11 11		11 01 11 11 11 11 11 11 11 11 11 11 11 1	11 11 11 11 11 11 11 11 11 11 11 11 11	11 11 11 11 11
•		7	77		7 77	1 44	1 44	1 44	1.44
exchange rate	1.31	1.41	T . 44	P . 4	F. • 7	F • • • • • • • • • • • • • • • • • • •	LL • 7	:	

commodors business machines with balance sheet activity

balance about activity for calendar year 1986			Scerling				
(In thousands of starling)	9/30/85 12/31/85	12/31/85		forecast forecast 3/31/86 6/30/86	forecast 6/30/86	forecast forecast 9/30/86 12/31/86	orecast forecast 9/30/86 12/31/86
accounts rec trade -bagin	12700	14500		12200	9200	7200	0069
edd: seles	9400	18400 2600		7000 1000	7000	7600 1100	9700 1500
less: receipts other	-8100 -900	-23200 -100		0 0 0	-1000U 0	0006-	-10000 0
accounts rec trade -end	14500	12200		9200 7200	7200	0069	8100
inventories -begin	52000	32200		37800	25000	17400	18100
add: cel purchases	3900	36000		<b>40</b> 00	4000	0000	0089
other purchases (including freight, duty, labor)	1000	0007		200	200	700	006
less: std cost of trade sales	-8700	-16400		0009-	-5900	-6300	-10300
less: sales to cal other	-12200 -3800	-12500 -5500		-11300	0 -6200	00	0 0
inventories -end	32200	37800		25000 17400	17400	18100	15500

U.S. DOLLARS

7.000 2880 1600 8480 43968 1480 9/18/21 38/N/A6 ユルタラエママ 1841717 71600 10000 ボガルコナシー 4520 11760 48888 1 2000 2.50 34400 中国家 以 才 丁 H SATES L せんまですりず 100400 2240 29400 \*\*\*\*\*\*\* H2280 996A? 0084,5 2800 18120 おぶ サイヤエエ **建建筑工程建设** おおかぶるば1 100400 川田田田 サーフ 1866 41666 20000 202.00 - 364W 101200 16000 200 29880 オスイナスカム 1917771 72000 137 6.7 ファカロヤマト 95156 ония 4440 1640 13520 1160 40000 14240 96,845,6 16120 2.50 3 TERES \*\*\*\*\* ヤが切すて近 ## HE ## HE HE HE 97.Y 377 ELET BENBU 20000 977 300 セギコススオナ 303 \*\*\*\*\*\* ココエママモ 101200 1 1 1 1 1 1 1 16890 PROG 4] 6BU 16000 200 9H/9K/9 11111111 17000 1200 476U 1840 равня 12720 40000 16924 73080 プロロ10CI \*\*\*\*\*\*\* 35 20900 0086,-15720 1/31/86 6/30/80 82200 こちさの思える まなまてませる 计学计工可定理 21200 \*\*\*\*\*\* 电分子式电子工程 \*\*\*\*\*\* ранав 14800 1800 41600 3400 78000 ふずるはまます 15000 58000 84800 16000 200 13840 #560 43000 4880 1920 40000 10120 69480 20900 £5800 15320 84800 2.50 RAAVARI 200 RIBBERT . SESTESS. 411160 ておだけませつ 18320 RECEILE ----\*\*\*\*\* 1800 41500 special adjust adjust adjust 12/31/85 18100 3600 78300 5100 1900 85300 12900 40800 24500 63800 **a**2500 22400 21500 85300 医丁代环球目综合 医非非异性坏疽 ガイマの日本日 **=2700** 16800 **#32500** \*\*\*\*\* **#**1500 999 THIRE IS THE SER \*\*\*\*\* ECEPTE \*\*\*\*\*\*\* -A12700 おおけるのでは \*12766 2,45 special **=1200** #8600 **\*2700** 980g ----常 田 男 門 田 男 田 男 田 \*\*\*\*\* \*10000 **电影电影电影** \*10000 てまませまで RESTRICT 9/30/85 12/31/85 16800 1500 423900 17800 1800 -1500 00809 3800 7800 **2700** 5100 4800 98000 40800 24500 1200 24200 98000 2.45 \*\*\*\*\*\*\* \*\*\*\*\*\* 1811111 73800 BRIBBIT 化明明 医野豆 \*\*\*\*\* 22400 999 \*\*\*\*\*\*\* ---12400 700 41500 11600 2000 5300 -2200 26200 200 19100 22400 79900 2.68 0069 4700 4700 18600 #26000 37300 22400 \*1400 20600 \*\*\*\*\*\* 717777 1828111 行行 新加爾內克 100 だままるほごす I SEESEE TTEL BEE 100500 不作证明非常用 BREEFE \*\*\*\*\*\*\* 100500 13200 500 11600 12100 75700 3300 95300 19300 200 14100 31800 104200 3.03 6/30/85 104200 41800 ₹3800 18600 \*\*\*\*\* 1日十万里見日 だすぶて なっす 方は日本日日日 4200 ----4700 STERECT TRESTRI 52800 85600 \*\*\*\*\* RECEPTE --cumulative translation adj equity other payables & accruals total current liabilities subordinated intercompany (in thousands of dollars) subtotal \*receivables accum deprec **Hreserves** current longaterm debt total current assets total liabilities & atrade **e**other year \* to-date income income tax refunds mortyayes & leases equity wheginning current bank debt total liabilities prepaid expenses cel intercompany property 4 cost deferred taxes equity Mending dividend paid 100 exchange rate income taxes net property other assets total assets Intercompany inventories accounts cash

commodore business machines - germany halance sheet activity for calemder year 1986

helence sheet activity for celesder year 1986				Dautsche Merks	. Marks			
(in thousands of DM)	9/30/85 12/31/85	12/31/85	special adjust	special adjust adjust 12/31/85	forecast forecast 3/31/86 6/30/86	foreсанt 6/30/86	forecast forecast 9/30/86 12/31/86	Forecast 12/31/86
accousts rec trade -begin	40100	33000			43600	37000	42000	20000
add: belee	64400 8700	149300 19200			<b>90000</b>	70000 9800	77000	130000
lessi receipts other	-79000 -1200	-156900 -1000			-75000	-75000 200	<b>-8</b> 0000	-143000 -200
accounts res trade -end	33000	43600			37000 42000	42000	\$0000	\$5000
inventories -begin	229300	193500		193500	128100	145000	155000	180000
add: cel purchases	29100	176500		176500	117000	112000	127000	132000
other purchases (including fraight, duty, labor)	39400	00069		00069	45000	20000	25000	00009
less: std cost of trade sales cost of interco sales	-54600	-125000 -164900		-125000 -164900	<b>-480</b> 00 <b>-97</b> 000	-55000	00009-	<b>-1</b> 00000 <b>-9</b> 7000
other	2000	0	-21000	-21000	001-	0		 
inventories -end	193500 149100	149100	-21000	128100	145000 155000	155000	180000	175000

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